

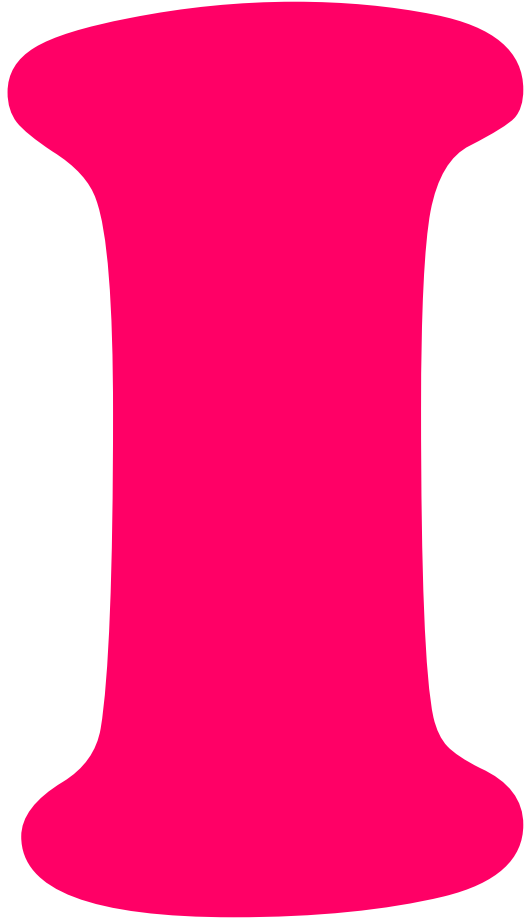
P

P

Stands for

Product Sales

- **Earn \$30-50 per hour** at appointments
- **Earn 50% Commission** for all product sales
- **Recession Proof:** “we can all handle being broke, BUT NOT broke AND ugly”!
- **Large Target Market:** Everyone with skin is a potential client
- **Daily Consumable Product:** Every morning you put it on, and every evening you take it off
- **Customers for Life:** Not just a one-time sale, earn same great commission on all reorder sales!!



I

Stands for

Income Potential

- **4.9%-13% Monthly Commission + Bonuses** when you recommend others to start their own businesses.
- **Additional 13% Monthly Commissions plus additional Bonuses** for promoting yourself to a Director position and train others! (*show applause magazine*)
- **Cars or Cash!** Chevy Malibu, Camry, & Equinox...*NEW Ford Mustang, and the legendary Cadillacs!* All Cars include 83% of your full coverage insurance paid for you plus your spouse!
- **Monthly & Quarterly Prizes** for everyone that achieves Star Sales Status, Additional prizes and World Class trips for winning Sales Director!
 - **Yearly Term Life Insurance** for all Sales Directors, *regardless of insurability!*

n

N

Stands for

Nothing to Lose

- **100% Customer Satisfaction Guarantee!** Company will reimburse us for any product we make good with our customers: either via exchange or refund!
- **Training is free:** On-going. Weekly, quarterly, and yearly events.
- **Support System:** From your Recruiter and Director, we are here to help you succeed.
 - **FUN!** Girlfriend time & friendship's.

K

K

Stands for

Kit

- **The Kit costs \$100** plus tax and shipping!
- **You will receive over \$410 in FREE Full size** products in your kit to use to conduct your appointments! Plus enough business supplies to do a minimum of 30 faces!
- **You will also receive over \$150 in samples,** testers, CD's, DVD's, brochures, sales tickets, profile cards, all in one beautiful tote!

PINK

Great Now, I'm going to ask you three questions:

Please write your answers on the corresponding line!

- 1. What impressed you the most?**
- 2. Why would you be good at this business?**
- 3. After hearing all this great information, what would you say to becoming my newest team member?**

Choose one:

- A. Absolutely, I have NOTHING to lose and everything to GAIN by giving it a try!**
- B. Let's meet for coffee...I have a few questions.**
- C. Call me for the next event, it sounds intriguing.**
- D. Definitely NOT, I would rather pay full price all the time. And I'm definitely not into discounts!**

(Gather all the PINK slips)