

Hobby

vs.

Business

Rides on motivation

Doesn't matter how you're dressed

Rarely attends meetings

Many complaints

Gives information

Makes statements

No plan

No goals

Not a priority

Procrastinates

Never works on their thinking

Indecision

Inconsistency

Self-centered

Costs/Loses Money

Makes no investments

Waits for things to happen

Not coachable

Tends to blame others or circumstances for failures

Poor Follow-up

See yourself as someone's employee

Will not take a risk

Self-motivated

Dress appropriately for the occasion: meetings, presentations, etc.

Regularly attends meetings

Finds solutions for each challenge

Gathers information

Asks questions

Has a plan

Long and short term goals

A priority

Does not procrastinate

Constantly works on thinking

Decision

Consistent

Focused on others

Makes money

Invests in their future

Makes things happen-looks for opportunity

Seeks coaching

Takes responsibility for both successes and failures

Good Follow-up

See yourself as a successful business person

Willing to take a risk

Makes it happen