

A TO Z AND X IS FREE! DO 5 MORE TO MAKE 30!!

Here is a fun way to get new leads and bookings. Your challenge is to meet at least 30 new women this month!

Here's what you do:

First, make at least 2 copies of this sheet—one for 1st names and 1 for last names. Put it on a clip board.

Next, head out the door. As you are out and about, you could use a script like this:

“Hi, my name is Debra and I know you may think this is crazy, but I have a challenge to offer 30 sharp women a makeover this month and fill us this alphabetical chart. Would you mind if I asked your name?”

Ann Jones? That's great because I need a name that starts with an A! (or you could use the J) I'd love to offer you a free makeover and some pampering time! Which is better for you....this week or next?

Take to your parties and ask for referrals!

As you are calling for reorders, explain the challenge and ask for names.

Names go on this list AFTER you have facialed them.